

Earn More with *New Bonus!*



Small Business Benefits

Help groups save with a self-funded plan design with January 2024 through February 2024 effective dates, and you can earn a bonus.

Bonus Rules and Conditions:

- Bonus applies to Trustmark *HealthyEdge*SM plan designs, Trustmark Healthy Incentives[®] plan designs and Trustmark Healthy ChoicesSM plan designs.¹
- All stop-loss insurance groups must have a minimum of five enrolled employee medical lives.
- Enrolled employee medical lives are calculated at time of issuance for the lives on the first bill. Changes to the group enrollment after this date does not affect group lives count.
- No effective dates offered for the 29th, 30th and 31st of any month.
- Block of business rollovers are excluded from this bonus program.
- If compensation on a stop-loss insurance group is split between two or more brokers, the bonus credit will be communicated to the primary broker and the payment will be split using the same percentage as the compensation payment.
- Bonus payment will be applied on the monthly compensation statements based upon effective dates prior to the second to the last business day of the same month, assuming all required underwriting and broker licensing paperwork has been processed.
- Non-Compensable Business – Brokers who retain a separate agreement/arrangement on their compensation with a group will not be considered for bonus programs. Other non-compensable business, for reasons other than a separate agreement/arrangement, will be reviewed for determination of eligibility of bonus programs.

For more information, reach out to your sales contact.

¹Ancillary insured coverages and Trustmark Preventive PlusSM plan designs, including lives in a multi-option plan design do not qualify for the New Business Bonus program. Trustmark[®], Trustmark *HealthyEdge*SM, Trustmark Healthy Incentives[®], Trustmark Preventive PlusSM and Trustmark Small Business Benefits[®] are trademarks of Trustmark Insurance Company.

Trustmark Small Business Benefits[®]

Plan design availability and/or coverage may vary by state. Self-funded plans are administered by Star Marketing and Administration, Inc., and stop-loss insurance coverage is provided by Trustmark Life Insurance Company.

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